Medium-Term NotesPricing Supplement No. 4Due Nine Months or MoreDated July 31, 1997From Date of Issue, Series A(To Prospectus dated December 19, 1996 and
Prospectus Supplement dated January 13, 1997)

Principal AmountDate of IssueMaturity DateInterest Rate Per Annum\$75,000,000August 5, 1997August 5, 20026.30%

Issued at 100% of aggregate principal amount. Agents' commissions are .500% and proceeds to the Company are 99.500% or \$74,625,000.

Interest payable each February 1 and August 1, commencing February 1, 1998.

Not redeemable prior to maturity.

Initially issued in Book-Entry Note form.

On August 5, 1997, \$300,000,000 in aggregate principal amount of Notes, including the Notes offered hereby, will have been sold and issued.