

# HALLIBURTON

## Halliburton Announces First Quarter Results

April 29, 2003

\$0.14 Per Share Income From Continuing Operations; \$0.12 Per Share Pro Forma Income From Continuing Operations; Results Include an \$0.08 Charge on the Barracuda-Caratinga Project

HOUSTON, April 29 /PRNewswire-FirstCall/ -- Halliburton (NYSE: HAL) announced today that first quarter 2003 income from continuing operations was \$59 million or \$0.14 per diluted share. There were several items impacting continuing operations for the quarter on an after tax basis: a \$34 million charge on the Barracuda-Caratinga project, a \$22 million gain related to the sale of Mono Pumps, a \$12 million loss related to the sale of Wellstream and a \$2 million charge associated with the engineering and construction portion of the proposed global settlement for asbestos.

The after tax charge of \$34 million, or \$0.08 per diluted share, on Barracuda-Caratinga was due to higher cost trends and some actual and committed costs exceeding estimated costs. In addition, schedule delays added to the costs of the project during the quarter. The Company is currently in negotiations with Petrobras, and although it is too early to predict the outcome, these negotiations, if successfully concluded, could result in a number of positive developments including schedule relief and improved project liquidity.

The Company believes that the effects of the net gain on the sale of Mono Pumps and Wellstream and the charges related to the proposed global settlement should be excluded for purposes of understanding ongoing operations. Therefore, excluding these items (but including the \$0.08 charge per diluted share on the Barracuda-Caratinga project), pro forma 2003 first quarter income from continuing operations was \$51 million or \$0.12 per diluted share. Tables are attached reconciling as reported amounts to pro forma amounts used in this press release with descriptions of the reasons why the Company believes the pro forma amounts are useful to investors.

Net income for the first quarter 2003 was \$43 million or \$0.10 per diluted share, which includes a net loss from discontinued operations of \$0.02 per diluted share and a net loss of \$0.02 per diluted share for a change in accounting principle.

Revenues were \$3.1 billion in the 2003 first quarter, up two percent year-over-year. This increase is largely attributable to increased activity in certain Engineering and Construction Group projects, partially offset by lower activity in the Energy Services Group. Operating income was \$142 million compared to \$123 million in the 2002 first quarter. Pro forma operating income was \$123 million for the 2003 first quarter, up almost 84 percent when compared to the 2002 first quarter. The charge for a patent infringement judgment in the first quarter of 2002 of \$98 million was the major driver for the year-over-year change.

"In an environment where activity was down in Venezuela and the Middle East, Halliburton Energy Services' results compare favorably to the prior year quarter as well as the fourth quarter of 2002. Although I am disappointed by the additional charges on Barracuda-Caratinga, I believe that progress on this project is being made in our negotiations," said Dave Lesar, Chairman, President and Chief Executive Officer of Halliburton. "We expect to see additional improvements in our results in the second quarter as the recovery continues, and I am optimistic that activity levels will increase during the second half of the year, providing for accelerated earnings growth during that period."

### 2003 First Quarter Segment Results

The Energy Services Group posted first quarter revenues of \$1.6 billion, a \$78 million decrease year-over-year due to the sale of Mono Pumps and the contribution of Halliburton Subsea assets to an unconsolidated joint venture. These declines were partially offset by revenue growth in Halliburton Energy Services.

Operating income for the Energy Services Group's first quarter was \$180 million, up seven percent year-over-year. Energy Services Group pro forma operating income was \$159 million, up over 160 percent year-over-year. The increase in pro forma operating income reflects a significant increase in Halliburton Energy Services operating income and margin compared to the prior year as well as the charge for the patent infringement judgment in the first quarter of 2002.

The Engineering and Construction Group's first quarter revenues were approximately \$1.5 billion, up 10 percent year-over-year. Revenue decreases of six percent in both Operations & Maintenance and Offshore were more than offset by substantial increases in Government Services and Onshore operations. The increase in Government Services revenues was attributable to initial activity related to Iraq. Onshore operations revenues were up due to increased activity in several large projects.

The operating loss for the Engineering and Construction Group in the first quarter of 2003 was \$19 million, and the pro forma operating loss which excludes asbestos expenses was \$17 million, down \$39 million from the first quarter of 2002. This decline is attributable to a \$55 million charge (\$34 million after tax) on the Barracuda-Caratinga contract, which was partially offset by increased results in Government Services.

General corporate costs in the first quarter 2003 were \$19 million, compared to a gain of \$12 million in the first quarter of 2002. Last year's first quarter corporate expenses were offset by a \$28 million gain related to the demutualization of an insurance provider.

### Backlog

Backlog for the Engineering and Construction Group as of March 31, 2003, was \$9.5 billion, up \$100 million, or one percent, from March 31, 2002. Approximately 41 percent of the backlog is for fixed fee contracts and about half of the total backlog will be performed in the next 12 months. Of the fixed fee contract backlog, 39 percent of the total relates to Onshore contracts and 25 percent relates to Offshore with most of the remaining balance relating to Government Services.

Firm orders were \$7.5 billion at the end of the quarter. The remainder of the backlog primarily relates to government awards not yet funded, with the Balkans support contract in future years representing the majority of the balance.

## Discontinued Operations and Cumulative Effect of Accounting Change

The first quarter net loss from discontinued operations was \$8 million after tax, or \$0.02 per diluted share. This loss reflects professional fees associated with due diligence and other aspects of the proposed global settlement for asbestos liabilities related to previously disposed businesses. The net loss from a change in accounting principle of \$8 million after tax, or \$0.02 per diluted share, is related to the Company's January 1, 2003 adoption of Financial Accounting Standards Board Statement No. 143, Asset Retirement Obligations.

## Technology and Significant Achievements

Halliburton had a number of advances in technology and new contract awards including:

- The Energy Services Group was awarded a \$400 million contract by BP to provide products and services for their drilling and completion activities in the Gulf of Mexico and lower 48 states subsequent to the end of the quarter. This award represents a 50 percent market share increase with BP, with the most significant gains occurring in logging and stimulation.
- Halliburton's Energy Services Group entered into an agreement with Shell International Exploration and Production for the supply of its PoroFlex(R) line of expandable screen products for global Shell consumption. Including options, the contract duration is over three years. Based on information provided, the Company estimates that the total competitive contract value is in excess of \$166 million over the full contract duration.
- The Energy Services Group was awarded a \$67 million contract from Shell Malaysia E&P to supply Enventure Global Technology Solid Expandable Tubular Equipment and Services for their Malaysian operations. The contract spans a two-year period, with an option to extend another year.
- Baroid has developed BAROLIFT(TM), a product that allows operators to clean downhole during drilling operations by increasing the carrying capacity of drilling fluids without increasing viscosity. As part of Baroid's Lift While You Drill(TM) technologies, the product is a specially treated synthetic fiber developed from 100 percent virgin materials that are capable of performing well in any type of drilling fluid. Its interlocking fibers keep drill cuttings in suspension, optimizing downhole tool performance and improving the rate of penetration. It is compatible with water, oil, and synthetic-based fluids. It is non-toxic and unaffected by sub-freezing temperatures as with some liquid polymers.
- The Engineering and Construction Group was awarded a contract from the United Kingdom Department of Health for the provision of program management services for their \$3.6 billion National IT Program. The program is aimed at restructuring and modernizing the National Health Service's information technology. Subsequent to quarter end, KBR added \$100 million to backlog related to this contract.
- An Engineering and Construction Group joint venture was selected as the winning bidder for a \$1.4 billion contract with BP for the Tangguh project to provide design, procurement, construction and commissioning services for a LNG plant in Papua, subsequent to the end of the quarter.
- Road Management Services consortium, in which KBR is a 25 percent shareholder, was awarded a \$400 million contract by the Highways Agency to upgrade to motorway standard, operate and maintain a 33-mile stretch of road in the United Kingdom. The Road Management Services consortium comprises KBR, AMEC, Alfred McAlpine and Dragados.
- Landmark Graphics Corporation signed an agreement with the Ministry of Energy and Mineral Resources of the Republic of Kazakhstan. The agreement calls for the design, development and implementation of a

National Data Bank operation for exploration and production data using Landmark's PetroBank(TM) technology, the most advanced networked multi-client data management system in the exploration and production industry.

- Magic Earth signed an agreement with Anglo-Suisse Inc., a privately held Houston-based independent oil company, to utilize Magic Earth's GeoProbe(TM), the industry's leading volume visualization and interpretation software. In its Houston visualization center, Magic Earth will evaluate nearly 500 producing blocks located in the Gulf of Mexico shelf and 1,800 open-exploration blocks of ASI's license to Petroleum Geo-Services 3D seismic data.

Halliburton, founded in 1919, is one of the world's largest providers of products and services to the petroleum and energy industries. The Company serves its customers with a broad range of products and services through its Energy Services Group and Engineering and Construction Group business segments. The Company's World Wide Web site can be accessed at [www.halliburton.com](http://www.halliburton.com).

NOTE: The statements in this press release that are not historical statements, including statements regarding future financial performance, are forward-looking statements within the meaning of the federal securities laws. These statements are subject to numerous risks and uncertainties, many of which are beyond the Company's control, which could cause actual results of operations to differ materially from the results expressed or implied by the statements. These risks and uncertainties include, but are not limited to: legal risks, including the risks of judgments against the Company's subsidiaries and predecessors in asbestos litigation pending and currently on appeal, the inability of insurers for asbestos exposures to pay claims; future asbestos claims defense and settlement costs, other litigation and proceedings, including shareholder lawsuits, securities laws inquiries, contract disputes, patent infringements and environmental matters, changes in government regulations and adverse reaction to scrutiny involving the Company; political risks, including the risks of unsettled political conditions, war and the effects of terrorism, foreign operations and foreign exchange rates and controls; liquidity risks, including the risks of potential reductions in debt ratings, access to credit, availability and costs of financing and ability to raise capital; weather-related risks; customer risks, including the risks of changes in capital spending and claims negotiations; industry risks, including the risks of changes that affect the demand for or price of oil and/or gas, structural changes in the industries in which the Company operates, risks of fixed-fee projects and risks of complex business arrangements; systems risks, including the risks of successful development and installation of financial systems; and personnel and merger/reorganization/disposition risks, including the risks of increased competition for employees, successful integration of acquired businesses, effective restructuring efforts and successful completion of planned dispositions. Please see Halliburton's Form 10-K for the year ended December 31, 2002.

HALLIBURTON COMPANY  
Consolidated Statements of Operations  
(Unaudited)

	Three Months Ended March 31 2003	Three Months Ended Dec. 31 2002	
	(millions of dollars and shares except per share data)		
Revenues			
Energy Services Group	\$1,611	\$1,689	\$1,714
Engineering and Construction Group	1,449	1,318	1,634
Total revenues	\$3,060	\$3,007	\$3,348
Operating income (loss)			
Energy Services Group	\$ 180	\$ 169	\$ 199
Engineering and Construction Group	(19)	(58)	(189)
General corporate	(19)	12	(31)
Total operating income (loss)	142	123	(21)
Interest expense	(27)	(32)	(22)
Interest income	8	4	8
Foreign currency losses, net	(6)	(8)	(13)
Other nonoperating, net	---	4	(12)
Income (loss) from continuing operations before income taxes, minority interest, and change in accounting principle	117	91	(60)
Provision for income taxes	(50)	(36)	(49)
Minority interest in net income of subsidiaries	(8)	(5)	(23)
Income (loss) from continuing operations before change in accounting principle	59	50	(132)

Loss from discontinued operations	(8)	(28)	(484)
Cumulative effect of change in accounting principle, net	(8)	---	---
Net income (loss)	\$43	\$22	\$(616)
Basic income (loss) per share:			
Continuing operations before change in accounting principle	\$0.14	\$0.12	\$(0.30)
Loss from discontinued operations	(0.02)	(0.07)	(1.12)
	0.12	0.05	(1.42)
Change in accounting principle	(0.02)	---	---
Net income (loss)	\$0.10	\$0.05	\$(1.42)
Diluted income (loss) per share:			
Continuing operations before change in accounting principle	\$0.14	\$0.12	\$(0.30)
Loss from discontinued operations	(0.02)	(0.07)	(1.12)
	0.12	0.05	(1.42)
Change in accounting principle	(0.02)	---	---
Net income (loss)	\$0.10	\$0.05	\$(1.42)
Basic weighted average common shares outstanding	434	432	433
Diluted weighted average common shares outstanding	436	433	433

TABLE 1

HALLIBURTON COMPANY  
Reconciliation of As Reported Results to Pro Forma Results  
(millions of dollars except per share data)  
(Unaudited)

	Operating Income/ (Loss), Pretax	Other Income/ (Expense)- Interest	(Provision) Benefit For Taxes	Minority Interest In Net Income Of Subsid- iaries	Earnings/ (Loss) Income/ (Loss) From Contin- uing Oper- ations	Per Share From Contin- uing Oper- ations
Three Months Ended March 31, 2003:-						
Pro forma results (excluding items below):	\$123	\$(27)	\$(37)	\$(8)	\$51	\$0.12
Sale of Mono Pump (A)	36	2	(16)	---	22	0.05
Sale of Wellstream (A)	(15)	---	3	---	(12)	(0.03)
Asbestos and silica (B)	(2)	---	---	---	(2)	---
As reported	\$142	\$(25)	\$(50)	\$(8)	\$59	\$0.14
Three Months Ended December 31, 2002:-						
Pro forma results (excluding items below): (D)	\$212	\$(33)	\$(70)	\$(23)	\$86	\$0.21
Sale of equity investment received as part of business asset sale (A)	---	(9)	3	---	(6)	(0.02)

Demutualization of an insurance provider (C)	1	3	(2)	---	2	---
Asbestos and silica charge (B)	(234)	---	20	---	(214)	(0.49)
As reported	\$(21)	\$(39)	\$(49)	\$(23)	\$(132)	\$(0.30)

Three Months Ended  
March 31, 2002:-

Pro forma results (excluding items below): (D)	\$67	\$(35)	\$(13)	\$(5)	\$14	\$0.03
Sale of EMC (A)	108	3	(43)	---	68	0.16
Highlands receivable write-off (B)	(80)	---	31	---	(49)	(0.11)
Demutualization of an insurance provider (C)	28	---	(11)	---	17	0.04
As reported	\$123	\$(32)	\$(36)	\$(5)	\$50	\$0.12

See Footnote for Table 1 on next page.

TABLE 2

HALLIBURTON COMPANY  
Reconciliation of As Reported Segment Results to Pro Forma Results  
(millions of dollars except per share data)  
(Unaudited)

	Energy Services Group	Engineering and Construction Group	General Corporate	Operating Income, Pretax
Three months ended March 31, 2003:-				
Pro forma results (excluding items below):	\$159	\$(17)	\$(19)	\$123
Sale of Mono Pump (A)	36	---	---	36
Sale of Wellstream (A)	(15)	---	---	(15)
Asbestos and silica (B)	---	(2)	---	(2)
As reported	\$180	\$(19)	\$(19)	\$142

Three Months Ended  
December 31, 2002:-

Pro forma results (excluding items below): (D)	\$199	\$45	\$(32)	\$212
Asbestos and silica charge (B)	---	(234)	---	(234)
Demutualization of an insurance provider (C)	---	---	1	1
As reported	\$199	\$(189)	\$(31)	\$(21)

Three Months Ended  
March 31, 2002:-

Pro forma results (excluding items below): (D)	\$61	\$22	\$(16)	\$67
Sale of EMC (A)	108	---	---	108

Highlands receivable write-off (B)	---	(80)	---	(80)
Demutualization of an insurance provider (C)	---	---	28	28
As reported	\$169	\$(58)	\$12	\$123

Footnotes for Tables 1-2

- (A) As each gain or loss on the sale of business assets represents a unique transaction, management believes the effect of these transactions should be removed from continuing operations analyses to provide a better understanding of the Company's ongoing operations.
- (B) Due to the material nature of the Company's asbestos and silica exposure and the Company's efforts to eliminate this exposure through the proposed global settlement, management believes that removing the effects of asbestos and silica charges provides an investor with management's view of the Company's ongoing operations.
- (C) As the demutualization of an insurance provider represented a unique transaction, management believes the effect of this transaction should be removed from continuing operations analyses to provide a better understanding of the Company's ongoing operations.
- (D) Consistent with new SEC rules, the Company is no longer excluding the loss on the patent infringement lawsuit of \$98 million pretax, \$62 million after tax in the first quarter 2002; restructuring charges of \$11 million pretax, \$7 million after tax in the first quarter 2002; and \$29 million pretax, \$17 million after tax for the fourth quarter 2002; and income from the Barracuda-Caratinga project of \$2 million pretax, \$1 million after tax for the fourth quarter 2002; as pro forma items. As such, all such pro forma results for 2002 have been restated as shown in Tables 1-2.

SOURCE Halliburton