# HALLIBURTON

# Halliburton Announces Second Quarter Earnings of 17 Cents Per Share

### July 26, 2000

DALLAS, July 26 /PRNewswire/ -- Halliburton Company (NYSE: HAL) reported today that the company's 2000 second quarter net income was \$75 million (\$0.17 per share diluted) compared to \$83 million (\$0.19 per share diluted) in the 1999 second quarter.

Revenues from continuing operations were \$2.9 billion in the 2000 second quarter, about the same as the 2000 first quarter. Compared to the year-ago quarter, a 13 percent increase in the Energy Services Group's revenues substantially offset a 29 percent decrease in the Engineering and Construction Group's revenues.

#### 2000 Second Quarter Segment Results

The Energy Services Group business segment's 2000 second quarter revenues were \$1.9 billion, a 13 percent increase over the year-ago quarter and a 10 percent increase sequentially. The Halliburton Energy Services business unit led the business segment with a 24 percent year-over-year quarterly revenue increase and a sequential quarterly improvement of 12 percent. The year-over-year quarterly revenue improvement for the business segment was primarily driven by a 36 percent increase in the U.S. which was complemented by a four percent increase internationally. On a sequential basis, U.S. revenues increased 13 percent, while international revenues were up nine percent. International revenues represented approximately two-thirds of the Energy Service Group's total revenues during the quarter.

The Energy Services Group's operating income of \$107 million in the 2000 second quarter increased 118 percent over the 1999 second quarter and 73 percent sequentially. The improvements are primarily due to higher capacity utilization and price improvements in Halliburton Energy Services' North American operations where incremental margins were 34 percent compared to the 1999 second quarter and 40 percent sequentially. Increased sales and profitability on software at Landmark Graphics also contributed to the segment's improved operating income. Brown & Root Energy Services' operating income remained slightly above breakeven sequentially due to continued low utilization of manufacturing and fabrication capacities as well as delayed customer projects.

The Engineering and Construction Group business segment's revenues were \$971 million in the 2000 second quarter, a 29 percent decline from the 1999 quarter and a 14 percent decline sequentially. Most of the decline was attributable to reduced customer spending levels associated with Kellogg Brown & Root's downstream petroleum industry business. Operating income from the Engineering and Construction Group in the 2000 second quarter was \$36 million, flat sequentially and down from \$64 million in the 1999 second quarter primarily due to the decline in revenues.

#### **Discontinued Operations**

Earlier this year Halliburton announced plans to sell the company's Dresser Equipment Group's business units to sharpen focus on the company's core business activities. Therefore, such businesses are now accounted for as discontinued operations.

Net income from discontinued operations in the 2000 second quarter was \$23 million (\$0.05 per share diluted) compared to \$28 million (\$0.06 per share diluted) in the 1999 second quarter. The decrease is due to the sale of Ingersoll-Dresser Pump and Dresser-Rand in late 1999 and early 2000.

The sales of the remaining Dresser Equipment Group business units are expected during the fourth quarter of 2000 and the first quarter of 2001.

#### Technology and Business Successes

During the last three months, Halliburton achieved a number of technology and business successes, including:

- Halliburton and Petrobras signed contracts totaling more than \$2.5 billion for the development of both the Barracuda and Caratinga deepwater oil fields in Brazil. Work totaling \$1.7 billion will be performed by Halliburton's Brown & Root Energy Services and Halliburton Energy Services business units, and the balance will be performed by Petrobras under a subcontract.
- Halliburton Energy Services announced that the initial trials of its revolutionary new technology, the Anaconda Advanced Well Construction System, have been successfully completed. Halliburton, along with Statoil of Norway, developed the first phase of this unique technology to economically enhance drainage and recovery of reserves in Statoil's mature North Sea fields.
- Brown & Root Energy Services completed the installation of the 91,000 ton Malampaya concrete gravity sub-structure offshore Palawan Island in the Philippines. The installation was achieved three months ahead of schedule and marks the first such installation in the South China Sea.
- Halliburton Energy Services entered into a strategic partnership with GeoMechanics International, Inc. (GMI), bringing together Halliburton's global leadership in logging-while-drilling and directional drilling services and GMI's leadership in providing wellbore stability software and consulting services to the worldwide energy industry. -- Halliburton Energy Services launched "Stim Star II" -- its latest dynamically-positioned stimulation vessel for the deepwater Gulf of Mexico.
- Brown & Root Services has been awarded a logistical support contract by the U.S. Department of the Navy which is similar to the company's
  contract with the U.S. Army. The contract provides for personnel, equipment, materials, labor, and travel for immediate response to
  emergencies caused by natural disasters, military conflict, and/or support of humanitarian assistance.

#### **Dick Cheney Comments**

Dick Cheney, Halliburton's chairman of the board and chief executive officer, said, "I am pleased with the strong financial performance of our oil field services related businesses in the 2000 second quarter, particularly their performance in North America. With continued high demand for natural gas

and relatively high depletion rates constraining production, we expect future business opportunities to increase. International business is just beginning to recover as the world crude oil supply/demand balance has tightened significantly. Our customers now indicate upward revisions to their exploration, development and production spending budgets to capitalize on the improved oil and gas outlook. Downstream petroleum industry spending, that significantly impacts Halliburton's engineering and construction business, will lag improvements in the upstream marketplace and will likely begin expansion in 2001."

Cheney continued, "As you know, I have announced that I will be resigning from Halliburton effective August 16 to be George W. Bush's vice presidential running mate. I am proud to have had the opportunity to serve Halliburton's shareholders over the past five years, and I have every confidence that Dave Lesar, my successor, will provide excellent future leadership of the company."

Halliburton Company, founded in 1919, is the world's largest provider of products and services to the petroleum and energy industries. The company serves its customers with a broad range of products and services through its Energy Services Group and Engineering and Construction Group business segments. The company's World Wide Web site can be accessed at http://www.halliburton.com.

NOTE: In accordance with the Safe Harbor provisions of the Private

Securities Litigation Reform Act of 1995, Halliburton Company cautions that statements in this press release which are forward looking and which provide other than historical information, involve risks and uncertainties that may impact the company's actual results of operations. Please see Halliburton's Form 10-Q for the quarter ended March 31, 2000 for a more complete discussion of such risk factors.

HALLIBURTON COMPANY Consolidated Statements of Income (Unaudited)

	Quarter Ended		Six Months Ended	
	June 30		June 30	
	2000	1999	2000	1999
	Millions	of dollars	except per	share data
Revenues				
Energy Services Group	\$1,897	\$1,681	\$3,620	\$3,434
Engineering and				
Construction Group	971	1,372	2,107	2,880
Total revenues	\$2,868	\$3,053	\$5,727	\$6,314
Operating income				
Energy Services Group	\$107	\$49	\$169	\$106
Engineering and	·	·	·	·
Construction Group	36	64	72	122
General corporate	(17)	(17)	(34)	(34)
Special charges and credits		47		47
Total operating income	126	143	207	241
	(22)	(22)		(60)
Interest expense Interest income	(33) 3	(33) 6	(66) 10	(68) 37
Foreign currency losses, net	(3)	3	(7)	2
Other nonoperating, net		(26)		(24)
Income from continuing opera				
before income taxes, minori	τy			
interests, and change in	0.2	0.2	144	100
accounting method	93	93		188
Provision for income taxes	(36)	(33)	(56)	(71)
Minority interest in net income of subsidiaries	(5)	(5)	(9)	(9)
Income from continuing	(5)	(5)	(9)	(9)
operations before change				
in accounting method	52	55	79	108
5	52	22	79	100
Discontinued operations: Income from discontinued				
	23	28	4 5	56
operations	23	28	45	20
Gain on disposal of			01 5	
discontinued operations			215	
Total discontinued operations		28	260	56
Cumulative effect of change :	ın			

accounting method, net Net income	 \$75	 \$83	 \$339	(19) \$145
Basic income per share: Continuing operations before				
change in accounting method Income from discontinued	\$0.12	\$0.13	\$0.18	\$0.25
operations	0.05	0.06	0.10	0.12
-	0.17	0.19	0.28	0.37
Gain on disposal of				
discontinued operations			0.49	
Change in accounting method				(0.04)
Net income	\$0.17	\$0.19	\$0.77	\$0.33
Diluted income per share: Continuing operations before				
change in accounting method Income from discontinued	\$0.12	\$0.13	\$0.18	\$0.25
operations	0.05	0.06	0.10	0.12
	0.17	0.19	0.28	0.37
Gain on disposal of				
discontinued operations			0.48	
Change in accounting method				(0.04)
Net income	\$0.17	\$0.19	\$0.76	\$0.33
Basic average common shares outstanding	444	440	443	440
Diluted average common shares outstanding	449	444	447	443
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## HALLIBURTON COMPANY Pro Forma Statements of Income (Unaudited)

	Quarter Ended June 30 2000 1999		Six Months Ended June 30 2000 1999	
	Millions of	dollars	except per s	hare data
Revenues				
Energy Services Group Engineering and	\$1,897	\$1,681	\$3,620	\$3,434
Construction Group	971	1,372	2,107	2,880
Dresser Equipment Group	354	617	691	1,280
Total revenues	\$3,222	\$3,670	\$6,418	\$7,594
Operating income				
Energy Services Group	\$107	\$49	\$169	\$106
Engineering and				
Construction Group	36	64	72	122
Dresser Equipment Group	37	53	73	107
General corporate	(17)	(17)	(34)	(34)
Special charges and credits		47		47
Total operating income	163	196	280	348
Interest expense	(34)	(34)	(68)	(70)
Interest income	4	б	12	38
Foreign currency gains, net	(2)	4	(6)	3
Other nonoperating, net Pro forma income before income taxes, minority interests, and change		(26)		(24)
in accounting method	131	146	218	295

Provision for income taxes	(51)	(53)	(85)	(113)
Minority interest in net incom of subsidiaries Pro forma income before	ne (5)	(10)	(9)	(18)
change in accounting method Cumulative effect of change in	75	83	124	164
accounting method, net				(19)
Pro forma net income	\$75	\$83	\$124	\$145
Basic pro forma income per sha	are:			
Before change in				
accounting method	\$0.17	\$0.19	\$0.28	\$0.37
Change in accounting method				(0.04)
Pro forma net income	\$0.17	\$0.19	\$0.28	\$0.33
Diluted pro forma income per s	share:			
Before change in				
accounting method	\$0.17	\$0.19	\$0.28	\$0.37
Change in accounting method				(0.04)
Pro forma net income	\$0.17	\$0.19	\$0.28	\$0.33
Basic average common				
shares outstanding	444	440	443	440
Diluted average common				
shares outstanding	449	444	447	443

Note: The above pro forma financial information is for comparative

purposes and presented on a basis other than generally accepted accounting principles. This pro forma income statement excludes the gain on sale of the Dresser-Rand joint venture and treats Dresser Equipment Group as continuing operations.

SOURCE Halliburton Company

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